



POWER OF SIMPLICITY

Sales Process Control



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Tally, Tally 9, Tally9, Tally.ERP, Tally.ERP 9, Shoper, Shoper 9, Shoper POS, Shoper HO, Shoper 9 POS, Shoper 9 HO, TallyDeveloper, Tally Developer, Tally. Developer 9, Tally.NET, Tally Development Environment, Tally Extender, Tally Integrator, Tally Integrated Network, Tally Service Partner, TallyAcademy & Power of Simplicity are either registered trademarks or trademarks of Tally Solutions Pvt. Ltd. in India and/or other countries. All other trademarks are properties of their respective owners.

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Sales Process Control

Introduction

This add-on controls the sales flow efficiently, and cannot be able to pass the delivery note without sales order reference it will prompt the Error message like “please select the order number”, and the same way sales cannot be entered without delivery Note, And It also restricts the removal of excess goods going out from organization. This can be overridden by administrator.

Important!

As a best practice it is advisable to take back up your company data
before installing the Add-on

Quick Setup Guide:

- Create a Company “Accounts with Inventory”.
- Enable Sales order processing from F11 → Inventory Features → Allow Sales Order Processing = Yes.
- Before enabling the TCP user need to set the F12 configuration in Receipt Note voucher (supplementary details: Yes).
- Enable Use Tracking Numbers (Delivery/Receipt Notes) = Yes
- Enable Use Rejection Inward/Outward Notes = Yes

Detailed Setup Guide:

To operate this capability, user will have to follow the following steps:

Go to → Gateway of Tally → Alt + F3 → Alter → Select the particular company where you need to enable the option → Maintain = Accounts with Inventory.

Company: Sales Order Process Control Management			
<u>Inventory Features</u>			
<u>General</u>		<u>Invoicing</u>	
Integrate Accounts and Inventory	? Yes	Allow Invoicing	? Yes
Allow Zero valued entries	? No	Enter Purchases in Invoice Format	? Yes
<u>Storage & Classification</u>		Use Debit/Credit Notes	? No
Maintain Multiple Godowns	? No	Use Invoice mode for Credit Notes	? No
Maintain Stock Categories	? No	Use Invoice mode for Debit Notes	? No
Maintain Batch-wise Details (set Expiry Dates for Batches)	? No	Separate Discount column on Invoices	? No
Use different Actual & Billed Qty	? No	<u>Purchase Management</u>	
<u>Order Processing</u>		Track additional costs of Purchase	? No
Allow Purchase Order Processing	? No	<u>Sales Management</u>	
Allow Sales Order Processing	? Yes	Use Multiple Price Levels	? No
Allow Job Order Processing (Note : Enables Maintain Multiple Godowns and Use Material In/Out)	? No	<u>Other Features</u>	
		Use Tracking Numbers (Delivery/Receipt Notes)	? Yes
		Use Rejection Inward/Outward Notes	? Yes
		Use Material In/Out	? No
		Use Cost Tracking for Stock Item	? No
			Accept ?
F1: Accounts F2: Inventory F3: Statutory			Yes or No

From Gateway of Tally>Inventory Vouchers>Press Ctrl+F2 for Sales Order voucher

Order Voucher Creation		Sales Order Process Control Management		Ctrl + M
Sales Order No. 1				1-Apr-2010 Thursday
Party's A/c Name : Customer Current Balance : Sales Ledger : Sales Account VAT/Tax Class : Sales @ 5%				Order No. : SO-01
Name of Item	Quantity	Rate per	Amount	
Item	10.00 No's	100.00 No's	1,000.00	
Output @ 5%		5 %	50.00	
Show Statutory Details ? No Narration:		10.00 No's		Accept ? Yes or No

Create Delivery Note Entry without selecting the order no. if you try to accept the Invoice without order reference will give the error message as shown below:

Party Details		Sales Order Process Control Management		Ctrl + M
Delivery Note No. 1				1-Apr-2010 Thursday
Ref : 001				
Party's A/c Name : Customer Current Balance : Sales Ledger : VAT/Tax Class : I. Not Applicable				
Name of Item	Quantity	Rate per	Amount	
<div> <div>List of Orders</div> <div> Order No(s) : [End of List] <div> End of List Not Applicable SO-01 1-Apr-2010 </div> </div> </div>				
Despatch Details Despatch Doc. No. : Despatched through : Destination : Carrier Name/Agent :				
Buyer's Details Buyers : Customer Address : No,230,2nd Floor, 2nd Phase,4th Block, Jayanagar,Bangalore-12 TIN/Sales Tax No. : CST Number : Type of Dealer : I. Not Applicable				
<div> <div>Error</div> <div> Eh ? Please Select the Order Number </div> </div>				

Select the Sales Order No, Delivery Note & try to accept the supplementary details screen as shown below

Party Details		Sales Order Process Control Management		Ctrl + M
Delivery Note	No. 1			1-Apr-2010 Thursday
Ref.	001			
Party's A/c Name	Customer			
Current Balance				
Sales Ledger				
VAT/Tax Class	[I] Not Applicable			
Name of Item		Quantity	Rate per	Amount
Order Details				
Order No(s)	S0-01	dt. 1-Apr-2010	Mode/Terms of Payment:	
			Other Reference(s)	
			Terms of Delivery	
Despatch Details				
Despatch Doc. No.				
Despatched through				
Destination				
Carrier Name/Agent				
Buyer's Details				
Buyers	Customer			
Address	No.230,2nd Floor, 2nd Phase,4th Block, Jayanagar,Bangalore-12			
TIN/Sales Tax No.				
CST Number				
Type of Dealer	[I] Not Applicable			

Provide the quantity as per the sales order invoice & accept the entry.

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Pass a Delivery Note & then try to create Sales invoice without selecting the tracking no. which give error message as shown below:

Party Details		Sales Order Process Control Management		Ctrl + M
Sales No. 1	Ref: 001			1-Apr-2010 Thursday
Party's A/c Name	Customer			
Current Balance				
Sales Ledger				
VAT/Tax Class	Not Applicable			
Name of Item		Quantity	Rate per	Amount
Delivery Note No(s)	End of List	<div> <div>List of Tracking Numbers</div> <div> <div>End of List</div> <div>Not Applicable</div> <div>1 1-Apr-2010</div> </div> </div>		
		dt.		
Order No(s)		<div> <div>Order Details</div> <div> <div>Mode/Terms of Payment:</div> <div>Other Reference(s)</div> <div>Terms of Delivery</div> </div> </div>		
<div> <div>Buyer's Details</div> <div> <div>Buyers</div> <div>Customer</div> <div>Address</div> <div>No,230,2nd Floor, 2nd Phase,4th Block, Jayanagar,Bangalore-12</div> <div>TIN/Sales Tax No.</div> <div></div> <div>CST Number</div> <div></div> <div>Type of Dealer</div> <div>Not Applicable</div> </div> </div>				

Error!

Eh ?

Please Select the Tracking Number

Party Details Sales Order Process Control Management Ctrl + M

Ref : 001 Sales No. 1 1-Apr-2010 Thursday

Party's A/c Name : Customer
 Current Balance :
 Sales Ledger :
 VAT/Tax Class : L Not Applicable

Name of Item	Quantity	Rate per	Amount
Despatch Details Delivery Note No(s) : 1 dt. 1-Apr-2010 Despatch Doc. No. : Despatched through : Destination : Bill of lading/LR-RR No. : dt. Carrier Name/Agent :			
Order Details Order No(s) : SO-01 dt. 1-Apr-2010 Mode/Terms of Payment : Other Reference(s) : Terms of Delivery :			
Buyer's Details Buyers : Customer Address : No.230,2nd Floor, 2nd Phase,4th Block, Jayanagar,Bangalore-12 TIN/Sales Tax No. : CST Number : Type of Dealer : Not Applicable <div style="border: 1px solid black; padding: 2px; margin-top: 5px;"> Type of Dealer <input type="radio"/> Not Applicable <input type="radio"/> Composition Dealer <input type="radio"/> Consumer <input type="radio"/> Inter State Dealer <input checked="" type="radio"/> Registered Dealer <input type="radio"/> Unregistered Dealer </div>			

Select the tracking no. & complete the Sales invoice it will accept the invoice as shown below:

Accounting Voucher Creation Sales Order Process Control Management Ctrl + M

Ref : 001 Sales No. 1 1-Apr-2010 Thursday

Party's A/c Name : Customer
 Current Balance :
 Sales Ledger : Sales Account
 VAT/Tax Class : Sales @ 5%

Name of Item	Quantity	Rate per	Amount
Item	10.00 No's	100.00 No's	1,000.00
Output @ 5%		5 %	50.00

Show Statutory Details ? No
 Narration: 10.00 No's

Accept ?
 Yes or No

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FAQ's

How do I Sales Process Control add-on?

Please contact your Tally partner or Tally Service Partner. Alternatively, please visit our website <http://www.tallysolutions.com/tallyweb/modules/sd/docmgmt/CMktPlaceHomepageWIC.php> and purchase this module. You could purchase this module either by paying through credit/debit card or Tally Currency (available with Tally Partners)

Whether this TCP file works with only accounting only or accounts with inventory?

This add-on is used to track the order, delivery note & sales invoice in an efficient way. This add-on works with "Accounts with Inventory"

Whether control can be given user wise?

No, for all the user as well as admin tracking the order no in delivery note, tracking receipt note in sales invoice is mandatory.

Whether pop-up message will be displayed during the Sales process? Yes, it will give message while processing delivery note as well as sales Invoice.

Which versions of Tally does the add-on support?

This add-on will work with Tally.ERP 9 Series A, release 3.1 onwards

How will I get support for this add-on?

For any functional support requirements please do write to us on sales@fliksoft.com support@fliksoft.com or call us at +91-73-49-146513.

If I need some enhancement / changes to be incorporated for the module, whom should I contact?

Please to write to us on support@fliksoft.com with your additional requirements and we will revert to you in 24 hours.